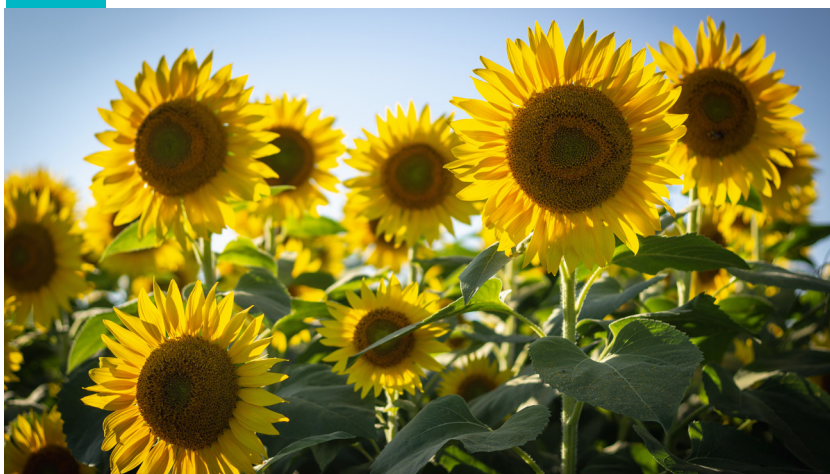


CHADIZA DISTRICT FARMERS ASSOCIATION (CDFA)



The growth of the sunflower business relies on good agronomic practices triggering to increased production of sunflower raw material for the association.



Outcome

2016-2017

BENEFITTING FARMERS



2016
2017

1302 members (216 women/296 youth)
1302 members (216 women/ 296 youth)

EQUITY INCREASE



2016
2017

EUR 12,218
EUR 34,581

TOTAL REVENUE



2016
2017

EUR 145,975
EUR 76,517

GOALS CDFA:

- To diversify the tractor business and increase income and sustainability of the association.
- Becoming a financially self-sustaining organisation providing quality services to 4,750 members towards a profitable agribusiness.
- Improve the sunflower business in terms of increased access to raw materials, production of quality raw materials and increase in quantities.

FARMER BUSINESS LOBBY SERVICES



Name: Chadiza District Farmers Association (CDFA)

Year of establishment: 1998

Commodities: sunflower

Processing factory: Sunflower Cooking Oil Processing

Start Agriterra: 2017

Core business:

Running a sunflower out-grower scheme and processing of sunflower cooking oil.



"CDFA have improved their business development to become a self financially sustainable organisation serving their members' needs."

Brenda Sianangama,
business advisor Agriterra

AGRI
TERRA

Exhibition at Agriprofocus platform: Showcasing their products as a way of advertisement & networking and to source market linkages.



Input Agriterra

2017

Governance training
Financial management
Value Creator analysis
Participation in the Agriprofocus platform in Chipata

2018

Development of 5 year Strategic plan
Sustainable service workshop
Record keeping for Lead farmers
Governance and Female leadership training
Set demonstration plots for field farmer schools for improvement of sunflower production
Exchange visit with aim of improving management of the business

2019

Youth workshop
Aggregation training and My.Coop and development of Extension strategy



RESULTS

1 

The association increased revenue through tractor and managed to pay salaries of the manager and accounts clerk without relying on the donor.

2 

Access to raw material has increased by 20% since there was high sunflower production by their members despite them reducing the purchasing power in order for them to pay salaries for their workers.

3 

CDFA provided quality services to their 1375 members despite having only 324 paid up members. The low paid up members was due to late and no payment of funds to their members by the government that bought their produce on credit through Food Revenue Authority.



“CDFA is there to serve their members in the best way and improve their livelihoods”

Tayani Nhkata,
business manager CDFA

